### Inventory Savings

**Reduced Consumption**
Example: We have seen reductions in consumption in excess of 20%.

\[
\text{Annual Spend} \quad $\quad \times \quad \% \quad = \quad \$
\]

**Inventory Reduction**
Example: We have seen 26% decreases in inventory levels.

\[
\text{Annual Inventory} \quad $\quad \times \quad \% \quad = \quad $
\]

**Inventory Recovery**
Example: Many hoard inventory in their cabinets or toolboxes, which can be eliminated with the WebVend installation. We have seen situations where nothing is vended for a month as these inventories are consumed.

\[
\text{Annual Inventory} \quad $\quad \times \quad \% \quad = \quad $
\]

#### 1. Total Annual Inventory Savings $

### Transaction Reduction Savings

**Purchase Order Reduction**
Example: The industry average is $75. If you do not know your cost to issue, receive and pay a purchase order, we recommend using $50.

\[
\text{Annual # of PO's} \quad \times \quad \$\quad = \quad $
\]

#### 2. Total Annual Transaction Savings $

### Burdened Cost Savings

**Savings from Eliminating Stock Outages**
Example: In many facilities, there are next day and expedited delivery charges for products that are not there when they are needed. Our systems provide reporting that significantly reduce these outages and the associated cost.

\[
\text{Expedited Delivery Cost} \quad \times \quad \#\quad \times \quad 52\quad = \quad $
\]

**Savings of Point-of-Use Inventory**
Example: We have seen average savings of 170 hours every month (3 1/2 minutes to 4 1/2 minutes travel time) in medium-sized manufacturing facilities.

\[
\text{Hourly Burden Rate} \quad \times \quad \left( \frac{\text{Old Travel Time} \quad - \quad \text{New Travel Time} \quad = \quad \text{New Travel Time}}{60} \right) \quad \times \quad \#\quad = \quad $
\]

#### 3. Total Burdened Cost Savings $

Add Total Inventory Savings, Total Annual Transaction Savings, and Total Burdened Cost Savings

**Total Annual Savings (1 + 2 + 3) $**

In addition, our customers find other savings opportunities, including:
- Reductions in Obsolescence
- Accountability
- Training Opportunities for Misuses of MRO Products
- Management Information Reporting without the Cost of Information Technology

Contact 1.866.588.6750 support@WebVend.net